Message Text

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ACTION EB-07

INFO OCT-01 AF-06 EUR-12 NEA-09 ISO-00 AID-05 CIAE-00

COME-00 FRB-01 INR-07 NSAE-00 TRSE-00 XMB-04 OPIC-06

SP-02 CIEP-02 LAB-04 SIL-01 OMB-01 INT-05 PA-02 PRS-01

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FM AMEMBASSY LAGOS

TO SECSTATE WASHDC 8290

INFO AMEMBASSY ALGIERS

AMEMBASSY ISLAMABAD

AMEMBASSY MOSCOW

AMEMBASSY PARIS

UNCLAS LAGOS 2200

E.O. 11652: N/A

TAGS: EIND, EMN, BEXP, BMEP, NI, PFOR, UR

SUBJ: NIGERIAN DISCUSS STEEL PROJECT WITH SOVIET AND

FRENCH ADVISORS

REF: LAGOS 1462 NOTAL

1. A "FIRST MEETING ON THE PRELIMINARY PROJECT REPORT ON THE IRON AND STEEL PROJECT"BEGAN MAR 3 IN LAGOS BETWEEN 22 REPRESENTATIVES OF THE SOVIET EXPORT-IMPORT ORGANIZATION FOR STEEL INDUSTRY CONSTRUCTION PROJECTS (V/O TIAJPROMEXPORT), SIX MEMBER OF A FRENCH CONSULTING FIRM (SOFRASID), AND NUMEROUS NIGERIA OFFICIALS. ACCORDING TO A GOVERNMENT PRESS RELEASE, THE MEETING IS BEING HELD TO DISCUSS THE SOVIET REPORT"IN ORDER TO ARRIVE AT DEFINIT SCHEMES ON THE BEST WAY OF PROCEEDING WITH THE STEEL PROJECT." CONTRACT FOR THE PRELIMINARY PROJECT REPORT IS SAID TO HAVE BEEN SIGNED IN JUNE 1973; IT WAS SUBMITTED TO THE NIGERIAN STEEL DEVELOPMENT AUTHORITY (NSDA) TOGETHER WITH A SET OF SOVIET RECOMMENDATIONS IN OCTOBER *1974.

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2. OPENING SPEECHES BY A.L. CIROMA, NSDA CHIRMAN AND

PERMANENT SECRETARY OF THE FEDERAL MINISTRY OF INDUSTRIES, AND BY U.V. BALBASHEVSKY, TIAJPROMEXPORT VICE PRESIDENT, REVEALED DISSATISFACTIONS ON BOTH SIDES.

CIROMA REFERRED TO THE FACT THAT THE FIRST SOVIET PROJECT REPORT WAS PRESENTED IN 1967 AND THAT ANY OTHER DISCUSSIONS HAVE TAKEN PLACE SINCE, INCLUDING GENERAL GOWON'S VISIT TO MOSCOW LAST YEAR. HE CONCLUDED THAT "ALL THE ISSUES AT STAKE HAVE BEEN CLEARED, AND THERE IS NOTHING BEFORE US THAN TO PROCEED WITH THE IMPLEMENTATION OF THE PROJECT WITH UTMOST DESPATCH."

- 3. WITHOUT ELABORATION, HE SAID THAT RAW MATERIALS THAT HAVE NOT BEEN ADEQUATELY TAKEN INTO CONSIDERATION IS THE PRELIMINARY PROJECT REPORT SHOULD OE DISCUSSED NOW AND THE CONCLUSION ARRIVED AT ADDED TO THE FINAL DRAFT. "HE REJECTED A SOVIET RECOMMENDATION FOR COMPLETING ALL GEOLOGICAL SURVEYS BEFORE STARTING DETAILED PLANT DESIGN "IN THE ABSENCE OF COGENT, TECHNICAL REASONS." HE SAID PLANT CAPACITY WOULD HAVE TO BE INCREASED FROM THE ONE MILLION TONS PER ANNUM ORIGINALLY CONSIDERED SINCE "OUR CURRENT CONSUMPTION OF STEEL AND ITS RATE OF GROWHT" REQUIRE FAR MORE BY 1985 (THE YEAR SUGGESTED BY THE SOVIET REPORT FOR PROJECT START UP).
- 4. FOR THEIR PART, THE SOVIETS MUST HAVE COMPAINED ABOUT THE INADEQUACY OF SUPPORTING SERVICES BECAUSE CIROMA ADMITTED "THAT INFRASTRUCTURAL FACILITIES ARE POOR AND INADEQUATE, BUT EVERUTHING POSSIBLE IS BEING DONE BY GOVERNMENT TO IMPROVE MATTERS." HE REFERRED IN THE SAME BREATH TO A SECOND WEAKNESS WHICH WOULD HAVE TO BE REDUCED: "METHODS OF WORKING IN OUR TWO COUNTRIES WHICH MAY AFFECT PROGRESS,"/BALBASHEVSKY STRESSED THE NECESSITY FOR MUTALLY ACCEPTABLE SOLUTIONS TO A WIDE RAGE TECHNICAL PROBLEMS.
- 5. SOFRASID (NOT SOFRA-ACIER AS REPORTED EARLIER) IS THE INDEPENDENT FRENCH CONSULTING FIRM RECENTLY RETAINED BY NSDA. IN THEIR SPEECHES, CIROMA AND BALBASHEVSY SAID THAT SOFRASID AND TIAJPROMEXPORT HAVE WORKED TOGETHER IN THE PAST ON STEEL PROJECTS IN ALGERIA AND PAKISTAN. THE HEAD OF SOFRAID, M.BENSAUDE, IS ATTENDING THE CURRENT MEETING.

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